

Asset Management DEVELOPMENT

- Empower your AM Leaders
- Rid yourself of Crisis Management
- Achieve excellence in Maintenance



Become an expert in transforming your Asset Management organisation to the best it can be



WE ARE DRIVEN BY A PASSION TO EMPOWER AM PEOPLE

Your success depends on whether your organisation owns, and is strong in, the 7 foundational and life-giving assets.

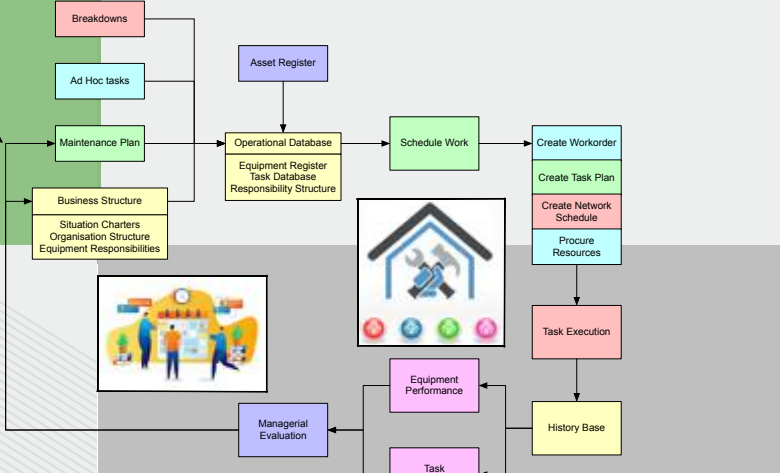
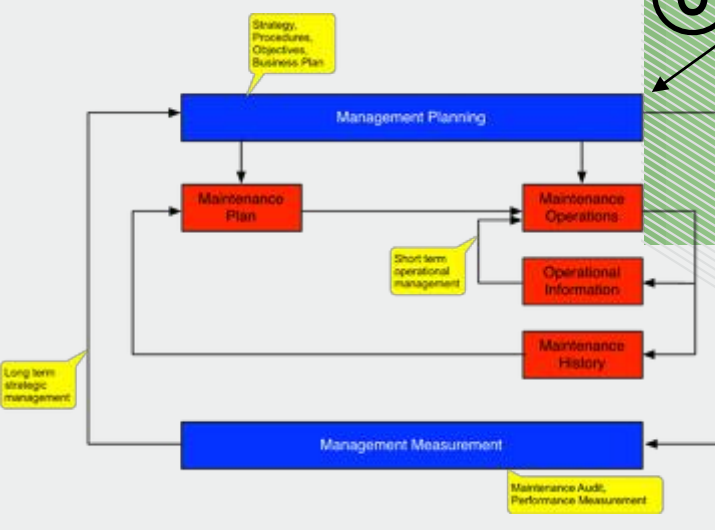
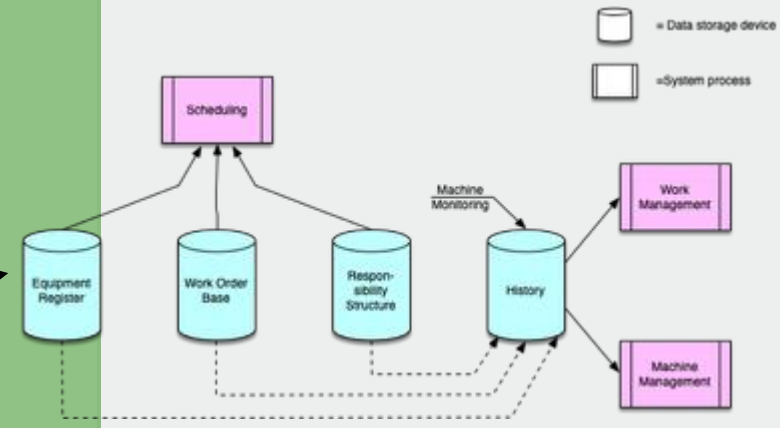
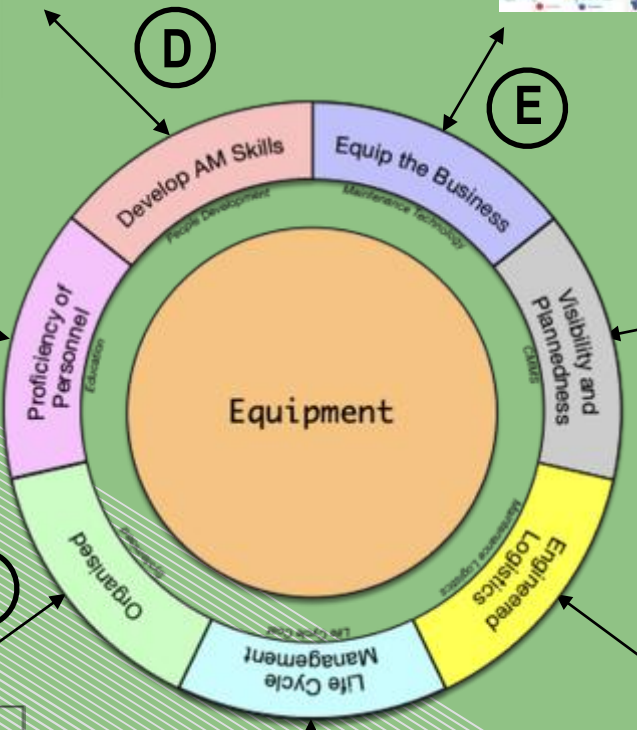
Engineers are typically taught a combination of subjects such as design, technical subjects relevant to their discipline, mathematics, and the like. Very little of management, very little of human behaviour, and mostly nothing of the failure behaviour of systems. And then they are expected to control and oversee the upkeep of complex and very advanced technical systems. The conventional thinking is then that, if you know how to design and build systems for your technical area, you will also be able to manage the upkeep of such systems. But when you try to perform this massive task, you realise that your training is inadequate."

The figure on this page shows the seven areas in which an asset management business should excel. See the list of the Seven Assets at the bottom left of the left-hand page. Without all of the Seven assets being in place, the business' performance will at best be, what could be described as "forgettable".

The seven assets can be represented by the acronym **DEVELOP**. This is very appropriate, as the programme is meant to assist Asset Managers in developing their organisations into winning operations. See the listing of the seven assets at the bottom of the left-hand page.

And then, when you have developed your organisation into a winner, our **Terotechnica Asset Management College** supports you with World Class Training for your people (the first Asset represented in the acronym DEVELOP).

Do yourself the favour of enrolling for a free 7 Assets Development Programme information session (see bottom of page).



Enrol for our 7 Assets Development Programme, and become a Super Hero that is able to transform your Asset Management Business into a World Class organisation.
Or, attend one of our free 7 Assets Information sessions.
More information on our website: am-tech.co.za/7-assets

TRAINING
AM-Tech provides World Class Asset Management Training through our Terotechnica Asset Management College.

PUBLISHING
Publishing and book distribution is through our Maintenance Publishers subsidiary.

LEADER DEVELOPMENT
This brochure is devoted to our Leader Development activity. This is the 7 Assets Programme - see the information block left.

It is amazing what results can be achieved by an integrated Asset Management approach.
ISO 55000 identifies **VALUE ADDED** as perhaps the greatest benefit of such an integrated approach. This is exactly what we find in practice - see our description of the successes achieved on the back page.

THE SEVEN ASSETS OF ASSET MANAGEMENT

1. **D**evelop AM Skills
2. **E**quip the business with support equipment and tools
3. **V**isibility and Plannedness (CMMS)
4. **E**ngineered Logistics
5. **L**ife Cycle Management
6. **O**rganised Systems.
7. **P**roficiency of personnel

Our mission (see the back of the brochure), in the light of the above, is to serve the Asset Management / Maintenance fraternity with dedicated training and support services.

We provide full and wide training in all relevant aspects of Asset Management / Maintenance through Diplomas and individual courses at our Terotechnica Asset Management College - see separate brochure and training catalogue.

And then, in the case of AM Engineers / Managers, and other executives, we have tailor made tuition and coaching to equip them with the knowledge that was missing in their engineering studies, and assist them to become the superheroes of Asset Management.



We have always prided ourselves in our double motto:

*People with a passion for
Maintenance*

and

*We are driven by a passion to
empower maintenance (AM) people.*

We believe that this will be your experience when you engage with us.

AM-Tech was formed in 1987 (under the name M-Tech) as an engineering consulting firm specialising in maintenance and mechanical engineering consulting. Today the focus is solely on Physical Asset Management tuition, tutoring, and coaching.

Our Mission

It is the mission of AM-Tech to play a key role in improving the level of physical asset management practice in Southern Africa specifically, and as far as is practical worldwide. That is done firstly through being instrumental in formalising Asset Management theory. The second means is through imparting such knowledge to Asset Management practitioners, whilst the third is by assisting Asset Management organisations in achieving excellence through systematic organisation.

Our expertise: YOUR SUCCESS

OUR HISTORY: THE WHY OF THE 7-ASSETS DEVELOPMENT MODEL

We have always believed in two things: training AM people and assisting them to build amazing AM businesses.

As far as the training is concerned, we present six Diplomas in Asset Management and twenty two courses to the Asset Management community.

But, we find that the training alone is not enough. We also need to assist Asset Managers in using the knowledge to best advantage. That was traditionally done through the means of consultation.

And, we have had huge successes using this approach. The income of one of the businesses that we were involved with grew with 16% over the period of our involvement, and their maintenance department's audit evaluation grew from 31% to 75% of World Class.

However, we find that assisting AM people through consultation is very unsatisfactory. The big drawback is that when you do all the work for people, their own capability does not grow much. So, they still do not know how to use the consultation outcomes to best advantage.

There is a saying that says that it is better to teach someone to fish than to fish for them. The 7 Assets Programme does exactly that. It assists Asset Management professionals to build their own capacity, so that they become able to build their own Asset Management business to success.

The programme runs over a period of one year. An extension programme is available if needed.